

# Contact-Point Philosophy

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## I. Introduction.

A. Text: Matthew 10.

B. One of the things that cause Jesus' heart to move to compassion is when people have no leadership. (Numbers 27:15-16)

C. The people need a pacesetter. (I Peter 5:2-3)

D. We only need one Lord, but we need many examples. (Matthew 20:25-28, II Corinthians 1:24, Matthew 23:6-12)

E. Jesus was at once the leader and the brother of His men.

## II. Jesus' solution to the need of the harvest for laborers was prayer.

A. We look for the laborer that will witness anywhere.

B. Our work is carried on with the basis of a trust not based on of evangelism.

## III. The Lord's instruction for the harvest. (Matthew 10:5, Galatians 2:7)

A. The Navigators try to find faithful, teachable men and work with them at the basic level.

B. Several illustrations are used such as "the Hand," "the Bridge," and "the Wheel" to help develop men.

## IV. When sharing the gospel win a hearing—do not just jump in with the fact of sin.

V. A good philosophy of finances is earning one's own keep until the ministry demands and supports otherwise.

## VI. Give guidelines for the kind of people with which to get involved.

## VII. The right person is important because he sets the standard for the rest of time.

## VIII. Characteristics of "good seed."

A. Good seed has life—Christ's life.

B. It must be sown in the field by Christ.

C. Good seed can reproduce.

D. Good seed must die to reproduce. You can give your life away for thousands of people. (John 12:24, II Corinthians 4, 3:15, Isaiah 43:4)

E. Good seed is willing to learn.

IX. Things to look after for a man to invest in.

A. A man whose heart is after God. (Psalm 42:1)

B. A man who is willing to pay the price.

C. A man who is teachable.

X. Be as wise as serpents and gentle as doves.

XI. One must be prepared to face opposition.

XII. Claim your verse and get on with it.

XIII. We must not remember the importance of the little things.

**Application questions:**

1. What is the key to gaining laborers? How did Jesus model this?

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2. Why is it important to look for certain characteristics in a man to disciple? What are these?

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3. What principle of making contacts stood out to you? How do you intend to put this to work in your life this week?

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